



AIR & WASTE MANAGEMENT
A S S O C I A T I O N

MISSISSIPPI CHAPTER
SOUTHERN SECTION

* Advocating For The Client

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Watkins & Eager

- * What is important to the client
- * What are the client's expectations
 - * Provide honest evaluation
- * Time - Costs - Public Perception - Terms

- * Keep the client informed

*** First - Understand
The Client**

* Remember the always
present underlying
Conflict of Interest
(maintaining your
relationship with agency)

* **Advocate, don't just
handle the matter,
But....**

- * Statutory Law
- * Regulations
- * Policies
- * Agency decisions/discretion

*** Next, What Controls -
Law or Policy ?**

- * Permitting
- * Enforcement
- * Proposed Regulations
- * Investigations/Corrective Actions

*** Then, Consider The
Issue (and the level
of advocacy)**

* Appreciate agency prospective

* Remain respectful

* Challenge only when fully prepared

* **Push the Limits**